



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 659529
 Solicitation Description : Addendum 3 -SMARTnet Renewals, or Equal
 Proc Type : Agency Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-12-11 11:30:00	SR 0402 ESR12111900000003526	1

VENDOR
000000210569 ALPHA TECHNOLOGIES INC

Solicitation Number: ARFQ 0402 EDD2000000072

Total Bid : \$0.00 Response Date: 2019-12-11 Response Time: 09:32:07

Comments:

FOR INFORMATION CONTACT THE BUYER
 Michelle L Childers
 (304) 558-2686
 michelle.childers@k12.wv.us

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	SmartNet Renewals, or Equal	1.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
81111818			

Extended Description : **If Vendor is submitting bid online, Vendor must upload and attach the Exhibit A-Pricing Page. Vendor should enter zero (0) as the amount bid in wvOASIS commodity line when submitting online.

Comments: See attached Pricing Sheet



State of West Virginia
Request For Quotation
Info Technology

Procurement Folder : 659529

Document Description : Addendum 3 -SMARTnet Renewals, or Equal


Procurement Type : Agency Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version	Phase
2019-12-09	2019-12-11 11:30:00	ARFQ 0402 EDD2000000072	4	Final

SUBMIT RESPONSES TO:	VENDOR
PROCUREMENT OFFICER DEPARTMENT OF EDUCATION BLDG 6, RM 204 1900 KANAWHA BLVD E CHARLESTON WV 25305 US	Vendor Name, Address and Telephone Alpha Technologies, Inc. 4003 Outlook Drive Hurricane WV 25526

FOR INFORMATION CONTACT THE

Michelle L Childers
(304) 558-2686
michelle.childers@k12.wv.us

Signature X  FEIN # 55-0774279 DATE 12/11/2019

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum 3 issued to publish vendor questions and agency answers and attach updated Exhibit A Pricing Page (Exhibit A - Pricing Page - ARFQ EDD20.57 - REVISED ADDENDUM 3)

End of Addendum

The West Virginia Department of Education (WVDE) is soliciting bids to establish a contract for various SmartNet Renewals, or equal per the attached bid requirements, terms and conditions and specifications.

Note: Shipping, delivery and handling fees must be inclusive and must be incorporated in the item's price. Shipping, delivery and handling fees charged separately shall be the responsibility of the vendor and will not be paid by the agency.

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 330 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFRASTRUCTURE & NETWORK OPERATIONS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Commodity Line Description	Qty	Unit Issue	Unit Price	Total Price
2	SmartNet Renewals, or Equal	1.00000	EA		

Commodity Code	Manufacturer	Model #	Specification
81111818			

Extended Description

**If Vendor is submitting bid online, Vendor must upload and attach the Exhibit A-Pricing Page. Vendor should enter zero (0) as the amount bid in wvOASIS commodity line when submitting online.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: EDD2000000072

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

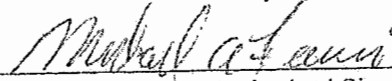
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Alpha Technologies, Inc

Company



Authorized Signature

12/11/2019

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

EXHIBIT A - PRICING PAGE

ARFQ EDD200000072

Location: 1900 Kanawha Boulevard East Charleston, WV

RFQ Section Number	QTY	Item ID	Description	Model Number	Serial Number or Pak #	Alternative Part number	Year 1	Renewal Year 2	Renewal Year 3	Extended Total	Optional Pricing Contract	3YR
3.1.1	1		SNTC 8x5xNBD UCS C240 1/115 24 SFF + 2 Rear Drives without CPU, mem, or equal	UCSC-C240-M55X	WZP22340DHH		\$ 394.00	\$ 394.00	\$ 394.00	\$ 1,182.00		1,146.54
3.1.2	2	CON-ECMU-ISEVM	SMARTnet Software Support for ISE-VM-K9		PAK: 2JLKW6LXJGK- See Addendum 1		\$ 1,930.00	\$ 1,930.00	\$ 1,930.00	\$ 5,790.00		5,616.30
3.1.3	1		SNTC 8x5xNBD Cisco 3945 Integrated Services Router	CISCO3945/K9	FTX1442AKF6		\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 4,500.00		4,365.00
3.1.4	1	WARR-90-DAY-LTD-HW	SNTC 8x5xNBD Cisco Catalyst 6513 Switch	WS-C6513-E=	FXS1650Q1W8		\$ 8,085.00	\$ 8,085.00	\$ 8,085.00	\$ 24,255.00		23,527.35
3.1.5	1		SNTC 24x7x4 Cisco Catalyst 4507 Switch,	WS-C4507R+E	FXS1920Q3K2		\$ 3,510.00	\$ 3,510.00	\$ 3,510.00	\$ 10,530.00		10,214.10
3.1.6	1		SNTC 24x7x4 Cisco Catalyst 4500X-24 SFP+ Switch	WS-C4500X-24X-IPB	JAE17220ALR		\$ 1,700.00	\$ 1,700.00	\$ 1,700.00	\$ 5,100.00		4,947.00
3.1.7	1	WARR-90-DAY-LTD-HW	SNTC 8x5xNBD Cisco FirePOWER Management Center 4000	FS4000-K9	FCH2039V2TZ		\$ 7,728.00	\$ 7,728.00	\$ 7,728.00	\$ 23,184.00		22,488.48
3.1.8	2	WARR-1YR-LTD-HW	SNTC 8x5xNBD Cisco Nexus 3172TQ Switch	M3K-C3172TQ-10GT	FOC1838R12E FOC1838R11P		\$ 1,344.00	\$ 1,344.00	\$ 1,344.00	\$ 4,032.00		3,911.04
3.1.9	1	WARR-90-DAY-LTD-HW	SNTC 24x7x4 Cisco 2951 Integrated Services Router	C2951-VSEC/K9	FTX1722AM70		\$ 1,464.00	\$ 1,464.00	\$ 1,464.00	\$ 4,392.00		4,260.24
3.1.10	1	WARR-90-DAY-LTD-HW	SNTC 8x5xNBD Cisco 5508 Wireless Controller	AIR-CT5508-K9	FCW2118B21Q		\$ 1,841.00	\$ 1,841.00	\$ 1,841.00	\$ 5,523.00		5,357.31
3.1.11	1	WARR-1YR-LTD-HW	SNTC 8x5xNBD Cisco Catalyst 6807-XL Modular Switch	C6807-XL	SMC1835002N		\$ 4,438.00	\$ 4,438.00	\$ 4,438.00	\$ 13,314.00		12,914.58
3.1.12	1	WARR-1YR-RTF-20	SNTC 24x7x4 Cisco ASR 9904 Router	ASR-9904	FOX2002GHDC		\$ 882.00	\$ 882.00	\$ 882.00	\$ 2,646.00		2,566.62
3.1.12		Components:										
3.1.12	2		SNTC 24x7x4 ASR9K Route Switch Processor with 440G/slot Fabric and 6GB.	A9K-RSP440-TR	FOC2009NCNH FOC2009NC2K		\$ 6,926.00	\$ 6,926.00	\$ 6,926.00	\$ 20,778.00		20,154.66
3.1.12	1		SNTC 24x7x4 36-port 10GE, Packet Transport Optimized LC	A9K-36X10GE-TR	FOC2002N5BL		\$ 28,224.00	\$ 28,224.00	\$ 28,224.00	\$ 84,672.00		82,131.84
3.1.12	1		SNTC 24x7x4 24-port 10GE, Packet Transport Optimized LC	A9K-24X10GE-TR	FOC2008NAWJ		\$ 14,112.00	\$ 14,112.00	\$ 14,112.00	\$ 42,336.00		41,065.92
3.1.12	1		SNTC 24x7x4 Cisco IOS XR IP/MPLS Core Software 3DES.	XR-A9K-PXK9-05.03	Chassis: FOX2002GHDC		\$ 585.00	\$ 585.00	\$ 585.00	\$ 1,755.00		1,702.35
3.1.13	2	WARR-3YR-HW-90D-SW	SNTC 8x5xNBD Cisco UCS C220 M3 Rack Server	UCUCS-EZ-C220M3S	FCH1720V0RM FCH1720V171		\$ 612.00	\$ 612.00	\$ 612.00	\$ 1,836.00		1,780.92
Location: 837 Chestnut Ridge Rd. Morgantown, WV												
3.1.14	1		SNTC 8x5xNBD UCS C240 1/115 SFF + 2 Rear Drives without CPU, mem	UCSC-C240-M55X	WZP223004HS		\$ 394.00	\$ 394.00	\$ 394.00	\$ 1,182.00		1,146.54

EXHIBIT A - PRICING PAGE

ARFQ EDD200000072

Location: 9900 Kanawha Boulevard East, Charleston, WV

RFQ Section Number	QTY	Item ID	Description	Model Number	Serial Number or Pak #	Alternative Part number	Year 1	Renewal Year 2	Renewal Year 3	Extended Total	Optional Pricing Contract	3YR
3.1.15	2	WARR-90-DAY-LTD-HW	SNTC 8x5xNBD Cisco ASA 5585-X with FirePOWER SSP-60	ASA5585-SSP-60	JMX192480BL JMX192480BM		\$ 34,776.00	\$ 34,776.00	\$ 34,776.00	\$ 104,328.00	\$	101,198.16
3.1.16	1	WARR-90-DAY-LTD-HW	SNTC 8x5xNBD Cisco Catalyst 6513 Switch	WS-C6513-E=	FXS1651Q1WX		\$ 8,085.00	\$ 8,085.00	\$ 8,085.00	\$ 24,255.00	\$	23,527.35
3.1.17	1	WARR-LTD-LIFE-HW	SNTC 24x7x4 Cisco Catalyst 4507 Switch	WS-C4507R+E	FXS2019Q3C9		\$ 3,510.00	\$ 3,510.00	\$ 3,510.00	\$ 10,530.00	\$	10,214.10
3.1.18	1		SNTC 8x5xNBD Cisco Catalyst 6807-XL Modular Switch	C6807-XL	SMC1953001F		\$ 4,438.00	\$ 4,438.00	\$ 4,438.00	\$ 13,314.00	\$	12,914.58
3.1.19	1	WARR-1YR-RTF-20	SNTC 24x7x4 Cisco ASR 9904 Router	ASR-9904	FOX2002GHD9		\$ 882.00	\$ 882.00	\$ 882.00	\$ 2,646.00	\$	2,566.62
3.1.19		<i>Components:</i>					\$	\$	\$	\$		
3.1.19	2		SNTC 24x7x4 ASR9K Route Switch Processor with 440G/slot Fabric and 6GB	A9K-RSP440-TR	FOC2009NCJW FOC2009NCH1		\$ 6,926.00	\$ 6,926.00	\$ 6,926.00	\$ 20,778.00	\$	20,154.66
3.1.19	1		SNTC 24x7x4 36-port 10GE, Packet Transport Optimized LC	A9K-36X10GE-TR	FOC1931N0PB		\$ 28,224.00	\$ 28,224.00	\$ 28,224.00	\$ 84,672.00	\$	82,131.84
3.1.19	1		SNTC 24x7x4 Cisco IOS XR IP/MPLS Core Software 3DES	XR-A9K-PXK9-05.03	FOX2002GHD9		\$ 585.00	\$ 585.00	\$ 585.00	\$ 1,755.00	\$	1,702.35
3.1.20	1	WARR-90-DAY-LTD-HW	SNTC 8x5xNBD Cisco ASA 5506W-X with FirePOWER Services	ASA5506W-A-K9	JMX1929Z13K		\$ 131.00	\$ 131.00	\$ 131.00	\$ 393.00	\$	-
TOTAL AMOUNT										\$ 519,678.00	\$	503,706.45